### STEPS TO SUCCESS

# Influence Up

Professional Development Mini-Masterclass



# Get in touch

Fmail contact@wbdirectors.co.uk

Call us 0203 925 4080

Website www.wbdirectors.co.uk You may have just had a new boss, or perhaps your existing boss is particularly 'challenging'. You're struggling to build the relationship and so far you cannot tell how they rate you, which is a problem because they have a lot of influence over your future career success. What should you do?

The **Influence Up** module is designed for anyone who recognises that a close and productive relationship with the boss is essential not just for team harmony but also your own career growth and success.

This fast paced 90-minute online module introduces participants to the latest evidence-based knowledge on how to successfully influence up in an organisation, using a range of skills to help you navigate the corporate hierarchy more effectively and make a positive impact.

# Who should attend this module?

Anyone who wants to learn how to build productive relationships upwards in an organisation to drive effectiveness and enhance personal profile.

# **Module outputs**

- Introduction to a practical influence model 1.
- 2. Application of practical actions to influence your boss in positive ways and practical steps to manage a 'more challenging' boss
- 3. Recognise the common pitfalls in unintentionally losing influence
- 4. Access to a highly impactful evidence-led skillset that can be immediately applied in the workplace

## What people say about this interactive module?



66 A great module to help you learn how to build your profile and progress your career."